

## Yakult Establishes Branch in Xuzhou, Jiangsu Province, China

Yakult Honsha Co., Ltd. (President: Hiroshi Narita) today announced that Yakult (China) Corporation (hereinafter referred to as “Yakult China”) established the Xuzhou Branch in Xuzhou, Jiangsu Province, China, and would start sales of the Yakult, Yakult Light, and Yakult 50 Billion Light fermented milk drinks at supermarkets and other retail stores through the branch from June 9, 2023.

The Yakult Group had been supplying products to Xuzhou and its surrounding areas including Heze, Zaozhuang, Shangqiu, Huaibei, Bozhou, and Suzhou through the nearby Huai’an, Jinan, Zhengzhou, Hefei, and Qingdao Branches. The establishment of Xuzhou Branch is expected to further enhance the local sales structure. With Xuzhou Branch, the Yakult Group now has 51 sales bases in China.

The profiles of Yakult China and Xuzhou Branch are as follows.

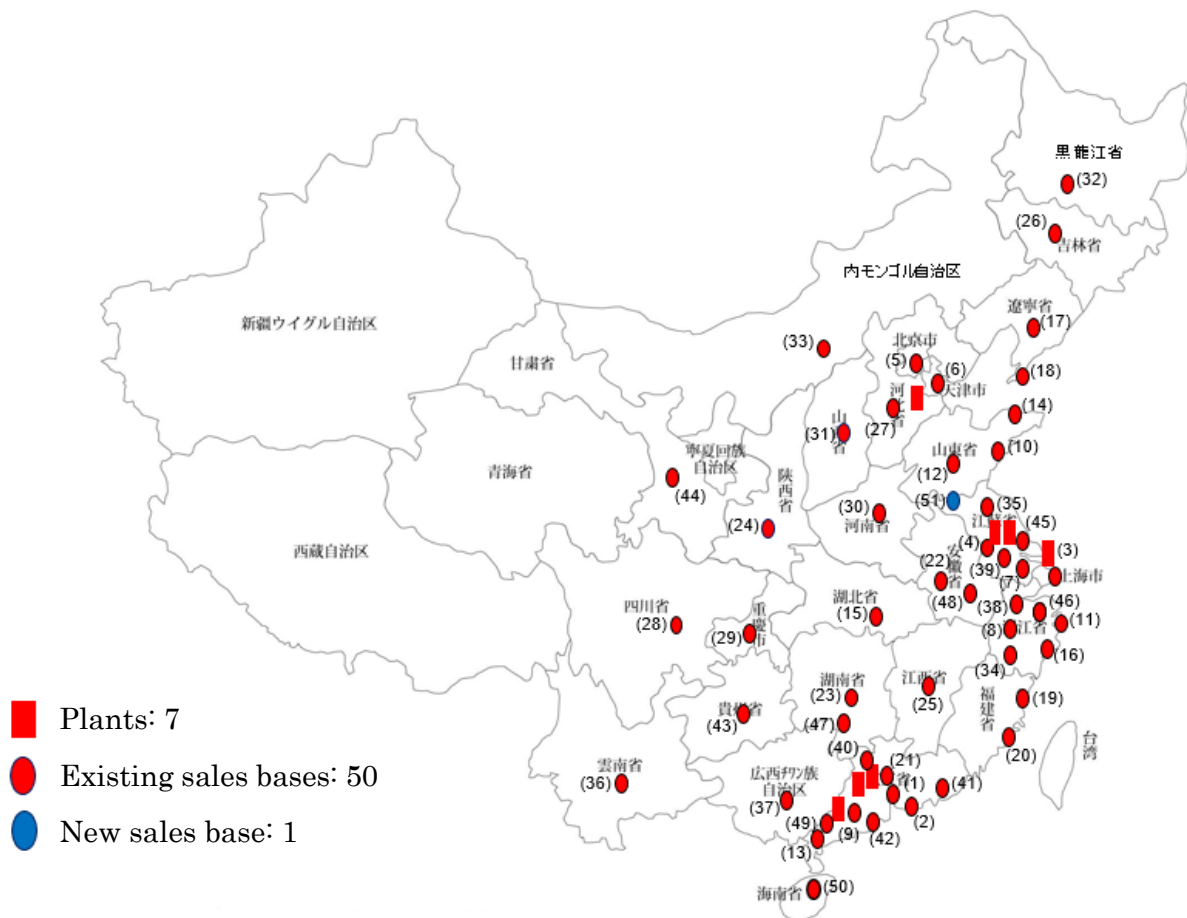
### 1. Profile of Yakult China

- (1) Name: Yakult (China) Corporation
- (2) Capitalization: 1,491.52 million yuan (as of the end of December 2022)  
(wholly owned by Yakult Honsha Co., Ltd.)
- (3) Location: Shanghai, People’s Republic of China
- (4) Representative: Noriyuki Umehara
- (5) Established: April 2005
- (6) Start of operation: April 2007
- (7) Employees: 2,940 (as of the end of December 2022)

### 2. Profile of Xuzhou Branch, Yakult China

- (1) Location: Xuzhou, Jiangsu Province, People’s Republic of China
- (2) Branch manager: Wang Weijie
- (3) Established: June 7, 2023
- (4) Areas managed: Cities in northern part of Jiangsu Province, northern part of Anhui Province, eastern part of Henan Province, southwestern part of Shandong Province (Xuzhou, Heze, Zaozhuang, Shangqiu, Huaibei, Bozhou, Suzhou)
- (5) Sales channel: Supermarkets and other retail stores
- (6) Start of sales: June 9, 2023
- (7) Sales plan: 20,150 bottles per day in fiscal year 2023

[Reference: Sales areas in mainland China]



(1) Guangzhou, (2) Shenzhen, (3) Shanghai, (4) Nanjing, (5) Beijing, (6) Tianjin, (7) Suzhou,  
 (8) Hangzhou, (9) Foshan, (10) Qingdao, (11) Ningbo, (12) Jinan, (13) Zhanjiang, (14) Yantai,  
 (15) Wuhan, (16) Wenzhou, (17) Shenyang, (18) Dalian, (19) Fuzhou, (20) Xiamen,  
 (21) Dongguan, (22) Hefei, (23) Changsha, (24) Xi'an, (25) Nanchang, (26) Changchun,  
 (27) Shijiazhuang, (28) Chengdu, (29) Chongqing, (30) Zhengzhou, (31) Taiyuan, (32) Harbin,  
 (33) Hohhot, (34) Jinhua, (35) Huai'an, (36) Kunming, (37) Nanning, (38) Jiaxing, (39) Wuxi,  
 (40) Qingyuan, (41) Huizhou, (42) Zhongshan, (43) Guiyang, (44) Lanzhou, (45) Nantong,  
 (46) Shaoxing, (47) Chongyang, (48) Wuhu, (49) Zhaoqing, (50) Haikou, (51) Xuzhou